Massachusetts Non-group Health Plan Membership Highlights

	2003	2004
Membership in Non-group Health Plans ¹	55,538	55,421
Membership in Non-group Guaranteed Issue Health Plans:		
Blue Cross and Blue Shield of Massachusetts, Inc.(excluding HMO Blue)	29,991	33,051
Commercial Carriers	73	57
Health Maintenance Organizations	12,662	11,812
TOTAL	42,726	44,920
Membership in Non-group Guaranteed Issue Health Plans offered Only on a Group Conversion Basis:		
Blue Cross and Blue Shield of Massachusetts, Inc.	NA	NA

Commercial Carriers	78	62
Health Maintenance Organizations	NA	NA
TOTAL	78	62
Membership in Closed Non-group Health Plans:		
Blue Cross and Blue Shield of Massachusetts, Inc.(excluding HMO Blue)	5,550	4,518
Commercial Carriers	5,137	4,256
Health Maintenance Organizations	2,047	1,665
TOTAL	12,734	10,439
	,. •	,
GRAND TOTAL	55,538	55,421

Carriers Offering Non-group Guaranteed Issue Health Plans

Blue Cross and Blue Shield of Massachusetts, Inc.	1	1
Commercial Carriers	7	6
Health Maintenance Organizations	8	9
GRAND TOTAL:	16	16
Carriers Insuring Massachusetts Residents in "Closed" Non-group Health Plans		
Blue Cross and Blue Shield of Massachusetts, Inc.	1	1
Commercial Carriers	33	32
Health Maintenance Organizations	7	7
GRAND TOTAL:	41	40

¹ Membership statistics are based on the 2004 Membership Reports currently on file with the Division of Insurance ("Division").